- What's Different?
- Global / local balance
- User Architecture
- Primary navigation categories
- Home page structure
- Common & specific content

#### Jane McConnell

- American, living and working in Europe for 25 years
- Independent Consultant
- Intranet and portal strategy & practice
- International clients
  - both HQ and trenches
  - both sides of the wall

Alcatel (Paris), Alstom Power Service (UK, Switzerland, Paris), Amadeus (Madrid), Georgia-Pacific (Europe), Lagardère (Paris), Nokia (Helsinki), RATP (Paris), TotalGaz (Paris), UPM (Helsinki)

- NetStrategyJmc works with clients at different key moments:
  - Optimization of intranets & web portals
  - Realignment following mergers & acquisitions
  - Internationalization
  - Creation of new portals & services



- Services and support include...
  - User architecture
  - Content strategy
  - Home page strategy and models
- Approaches
  - Consulting, coaching, facilitation, training seminars



- What's Different?
  - Unique
  - Complex
  - Potentially conflictual
- Global / local balance
- User Architecture
- Primary navigation categories
- Home page structure
- Common & specific content

#### What's different in international intranets?

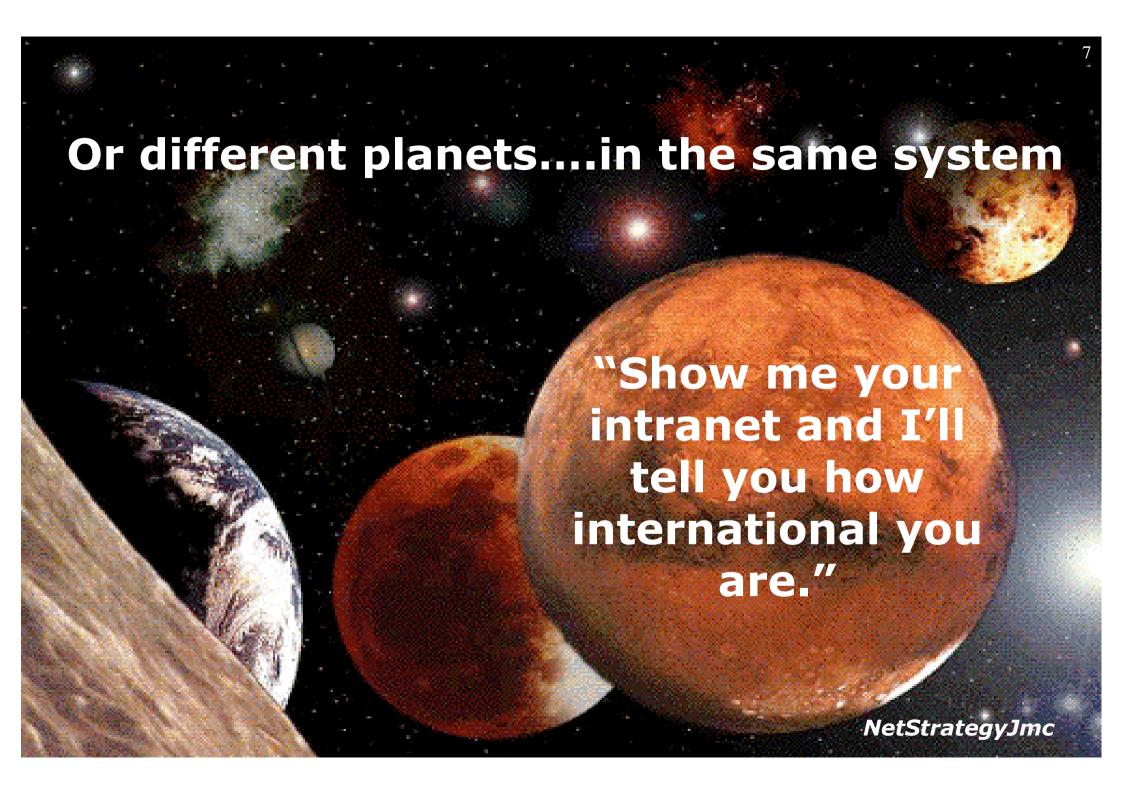
- A unique role
  - Often the only common communication tool
  - Usually the only permanent link between business units, countries and people around the world
- A centrifugal dilemma
  - "The further you are from the center, the more you depend on the intranet; the further you are from the center, the less the intranet meets your needs."
- Complexity
  - Multiple viewpoints, many (often conflicting) filters
  - More virtual than face-to-face communication, greater need for trust
  - Essential skill: knowing how to advance projects and influence people outside your local organization

# Different planets, living in worlds apart...?

Local country teams: "Our needs are different. Our business culture is different. We do things differently here."

Headquarters: "Everyone needs to all follow the Guidelines. Otherwise you are re-inventing the wheel, wasting money and resources."

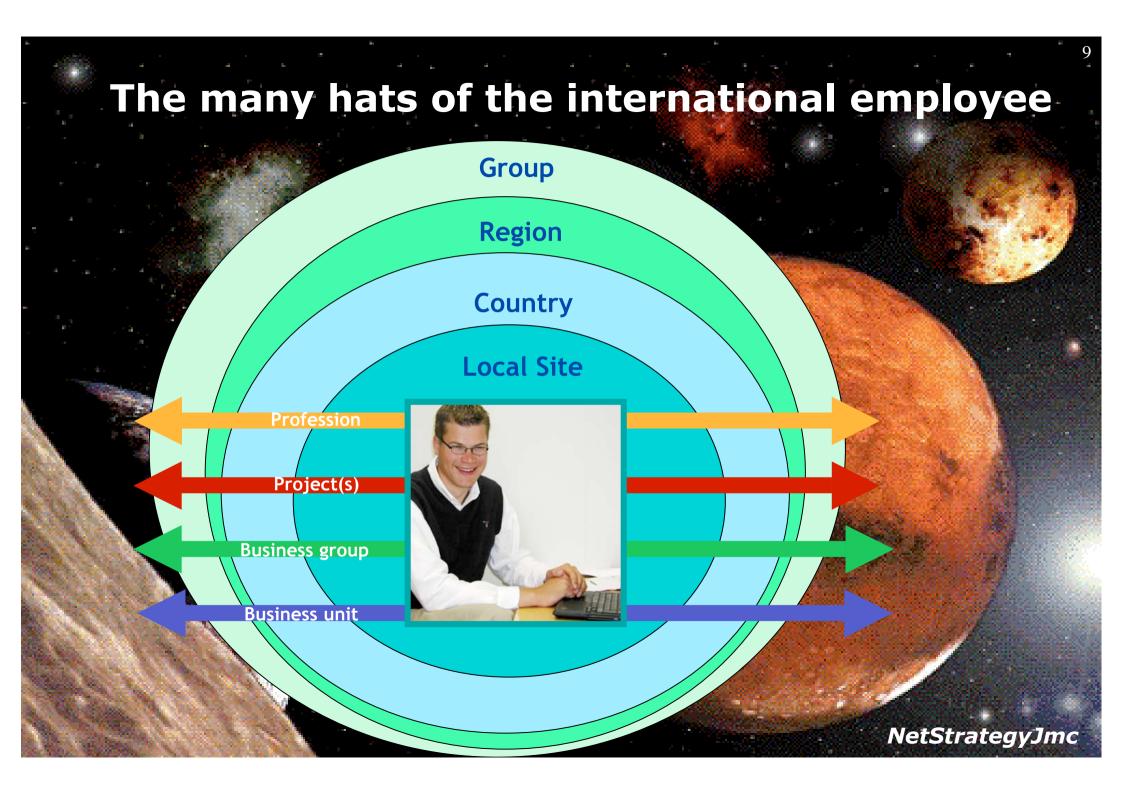
Business unit: "We need a solution fast. We need to do it now. Your approach is excellent but will take too long. You don't understand the pressure we're under."



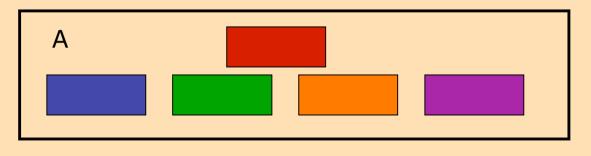


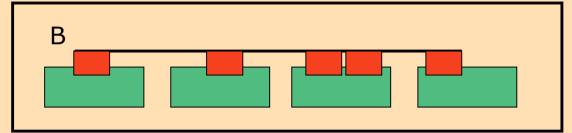


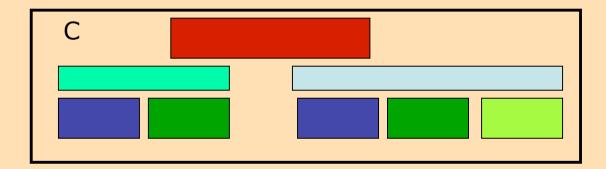
- Global / local balance
  - Employee viewpoint
  - Corporate viewpoint
- User Architecture
- Primary navigation categories
- Home page structure
- Common & specific content



## Corporate structures & strategies differ







- A. Highly diversified
- B. Global management
- C. Layered, matrix

- What's local, what's global?
- Who decides?
- Standardization?
- Centralization?

- What's Different?
- Global / local balance



- User Architecture
  - Definition
  - Strategic importance
- Primary navigation categories
- Home page structure
- Common & specific content

"Our user architecture is the result of a long series of negotiations."

## **User Architecture**

- The mental image the user has of the system
- A series of agreements, common understandings
- Elements
  - Primary navigation categories: breakdown into sections, spaces, types of content & services
    - Visibility and accessibility
      - navigation: choices, levels, labels...
      - the overall view and the "drill-down" view
  - Home page (common identity, sense of belonging)
    - Structure (zoning) of pages
    - Personalization

#### What's at stake?

- User architecture
  - Represents the strategy and values of the company
  - Plays a key role in encouraging collaboration, sharing information and knowledge
- Critical success factor:
  - The "That's for me!" factor
  - Must be meaningful for all stakeholders, from the center to the entities

- What's Different?
- Global / local balance
- User Architecture
- Primary navigation categories
  - Global & pertinent
  - Examples
  - Home page structure
  - Common & specific content

## Primary Menu Bar: Global & Pertinent

About	News	Global Services	Local Services	Business	Reference
Organization	Corporate	HR	Asia	Customers	Archives
Activities	Local	Finance	Europe	Divisions Products Regions	Publications
Industry	Media Watch	Communi- cation	North America	Project Rooms	Policies
	News- letters	Etc.		Etc.	Etc.

One of the trickiest things to get right when evolving from a national to an international intranet

## **Example**

#### Large company, internationalization strategy

	About	News	Global Services	Local Services	Products & Clients	Reference
Target	All employees, all entities	All employees, all entities	All employees, all entities	Local populations (geographical : country, site, agency)	All employees, all entities based on relevance and interest	All employees, all entities
Subject	The company and activities, links to local sites	Internal and external news	Policies, standards, services pertinent for all employees	Local services (strongly HR, others also) Local news "Free spaces": clubs, ads, weather, (No project spaces, no group services)	Information and documents about clients, products, technologies, solutions, Project-based work areas Restricted and open areas	Documents, publications, archives, dictionaries standards, processes,
Break- down	Organizational, theme, key words	Subject, chronology , key words	Function	Geography, then function	Theme, organization, profession, project & geography	Theme, key words

## **Variations**

**1A** 



**1B** 

News	Abou	Clients	<b>Products</b>	R&D	<b>Projects</b>	Career &	<b>Employee</b>	Library
	t	&	&		&	Compensati	services &	
		Markets	<b>Solutions</b>		<b>Teams</b>	on	resources	

**1C** 

The	Clients &	<b>Products &amp;</b>	For Our	<b>Internal</b>	<b>Practical</b>
Company	<b>Business</b>	Services	Markets	services	<b>Information</b>

## Primary Menu Bar: Global & Pertinent

About	News	Global Services	Local Services	Business	Reference
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One of the trickiest things to get right when evolving from a national to an international intranet

- What's Different?
- Global / local balance
- User Architecture
- Primary navigation categories



- Home page structure
  - Mission, risks
  - Roles, choices
- Common & specific content

## The Mission of the Home Page

- Create / strengthen a shared vision of the company
  - Sense of belonging
  - "Where do I fit in?"
- Serve as a reference point for the whole company
  - Communicate strategy, news, business achievements,....
  - Crisis communication, source of information during difficult times
- Facilitate productivity
  - Save time when looking for content and services that you may find in multiple places in an international intranet
- Encourage collaboration and innovation
  - Offer view and news from all parts of the organization, call your attention to unfamiliar content/subjects

#### Risks

- If the home page does not meet user & business needs ....
  - Entities (countries, functions, business units,...) will skip over it, and it will become irrelevant
  - They will create substitutes and you'll end up with multiple, uncontrolled entry points
  - Management will miss the opportunity to leverage a powerful tool for creating a truly international company

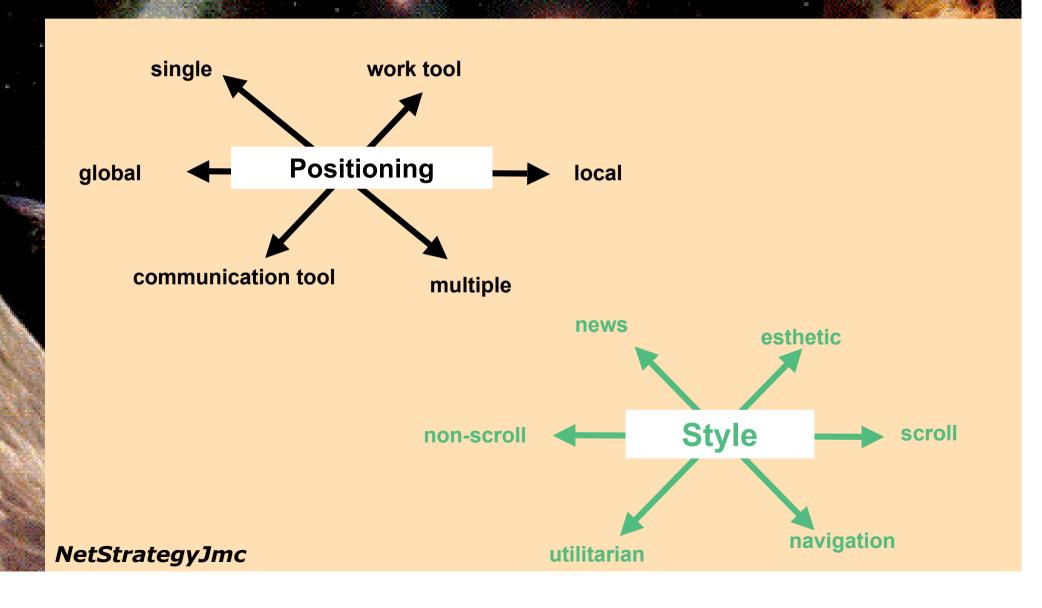
#### Five roles

The home page must ...

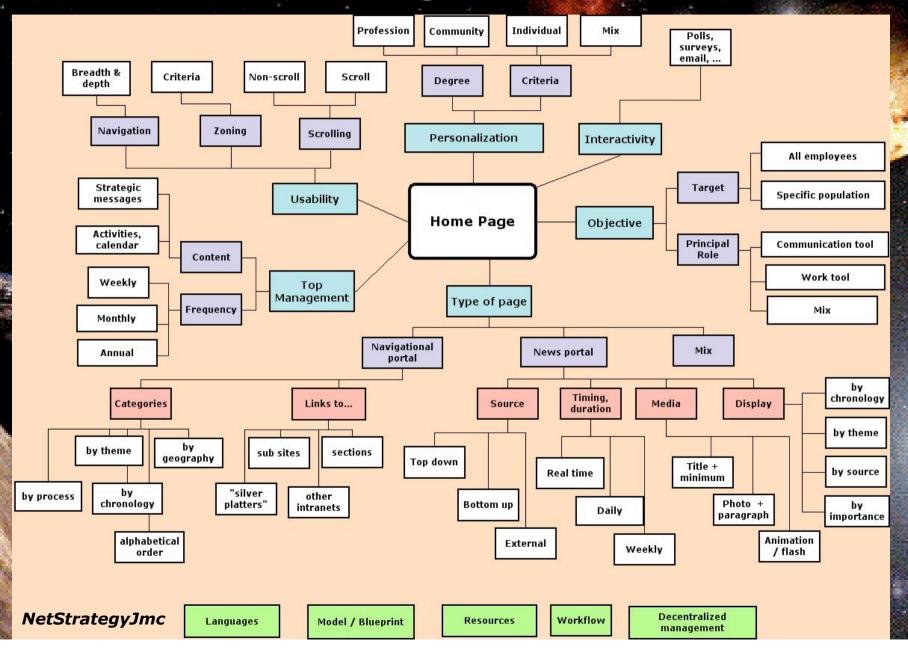
- Make and keep a promise
- Guide the user to understand the structure and navigation of the intranet
- Indicate the range of content and services available
- Listen (offer opportunities for feedback)
- "Speak to the user", trigger the reaction "this is for me"

Fulfilling these five roles successfully is especially challenging in an international company where diversity and complexity are a way of life.

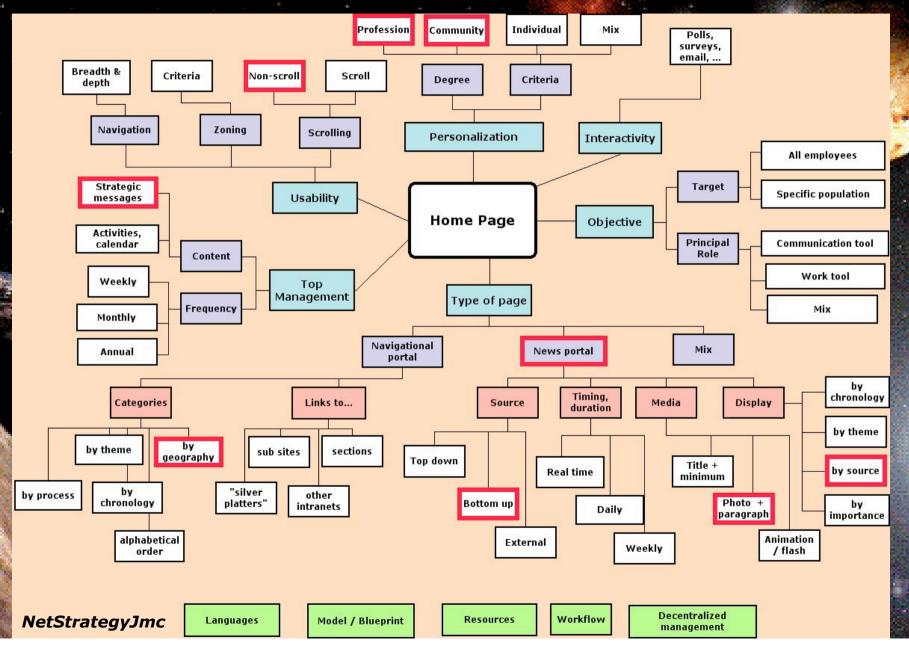
## **Choices and Degrees**



## Home Page Choices

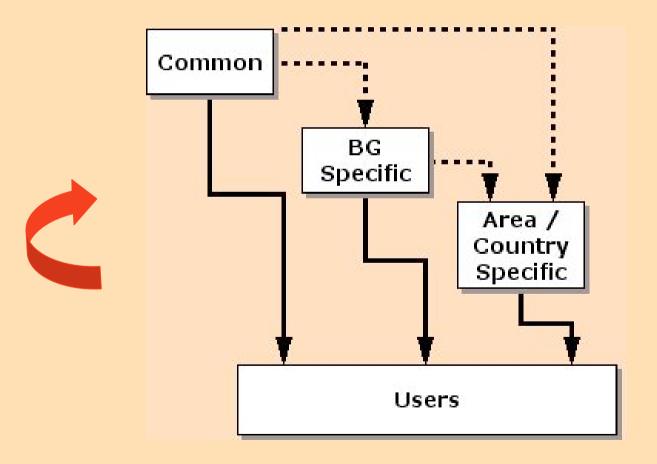


## For international home pages...



- What's Different?
- Global / local balance
- User Architecture
- Primary navigation categories
- Home page structure
- Common & specific content
  - Key questions
  - Principles
  - Language, communities and content

## **Common & Specific Content: The flow**



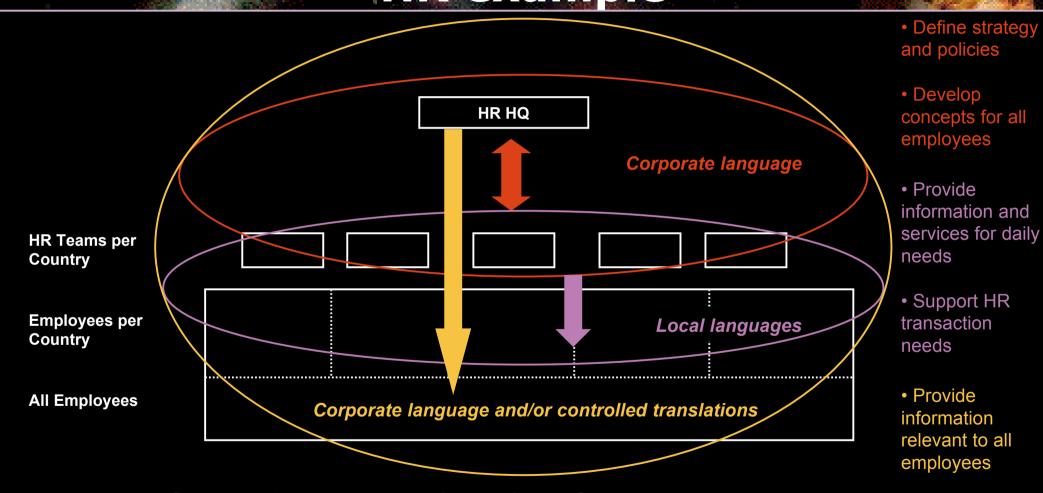
#### **Common & Specific Content: Key Questions**

- 1. What proportion of content and services are common?
- 2. Why is common content not always used?
  - It is not relevant.(different process, needs)
  - It is not considered adequate
  - It is not appropriate (formulation, context)
  - It needs to be translated
  - It does not exist
- 3. How do you define and create common content and services
  - Input from entities
  - Involvement of other functions
  - Standards for adaptation
- 4. How do you identify and share local initiatives that could be beneficial on a larger scale?

## **Principles**

- "Our starting point is that a maximum amount of content and services should be common.
- Variations may occur when
  - Specific strategy is different.
  - Local legislation is different.
  - Local flavor is necessary for appropriation and buy-in."

# Language, communities and content: HR example



Issues: Language, orientation of messages, processes

*NetStrategyJmc* 

## **Three Final Thoughts**

- Make your global strategy truly global
  - Get worldwide involvement in the key decisions
  - How you decide is more important than what you decide
- Get the balance right
  - Make the essential minimum mandatory
  - Leave a maximum of controlled autonomy
- Make it relevant
  - Build trust with users
    - "This is where I fit in, that's what I need."
  - Build trust with management
    - "I can use this to do my business."