

BUYER'S



GUIDE 2004

How to Use This Directory

2004: In Print and Online

This year our *Computers in Libraries Buyer's Guide* comes to you not only in this portable printed format, but also in an online version. We'll be posting PDFs of all the listings on our Web site and you'll be able to search them. Check it out at <http://www.infotoday.com/cilmag/default.shtml>.

Whether you prefer paper or electronic, both versions work the same way. Here's how to use our *Buyer's Guide*:

Products and Services by Category

Various types of hardware, software, supplies, and services related to library automation are listed in the first section. We've also listed many types of information that are sold or licensed. Got an idea of the general type of product you want? Look here to find out who sells or distributes it. The categories are extensive, so you should be able to find whatever you need. If not, be sure to drop a line to *CIL* editor Kathy Dempsey at kdempsey@infotoday.com.

Products and Services by Vendor

This is an inverse listing of the previous section, which collates all of the products and services offered by one company under one heading. Look here to find out everything that a given company has to offer.

Addresses of Companies

This section is the heart of the *Guide*—the complete and up-to-date listing of addresses, phone/fax numbers, e-mail addresses, and URLs for all the companies, distributors, and suppliers that list in the *Guide*. Once you've found something you want to buy, use this section to figure out how to contact the company.

Consultants Listings

One aim of the *Buyer's Guide* has always been to draw attention to consultants. This section lists only companies that do consulting work, so it may come in handy when you are contemplating change, seeking outside help, or writing a marketing plan.

The Usual Disclaimers

We gather new data directly from companies, using survey forms. All companies in this industry are welcome to have free listings printed here. We make every attempt to ensure accuracy and completeness, but human (or computer) error is always a possibility. We do work hard to be accurate; if we've not been, please let us know. Send any corrections or address changes directly to kdempsey@infotoday.com so we can keep our contact information current. ■

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